

With Compliments



Ann Junk
PSYCHOLOGIST

Development Training Consulting

When you should consider my services

- **Restructuring:**
If you are planning changes within your business, and would like to facilitate this transition with recognized and effective psychological principles
- **Moderation:**
For facilitating the development of goal-orientated teamwork within a group or domain
- **Leadership Training:**
For developing appropriate and personality-orientated leadership skills through a personal training concept
- **Individual Counselling:**
If you want to develop and support individual leaders and co-workers
- **Intercultural Training:**
When the goal is to adapt a German „company philosophy“ to be successful in other countries and vice versa; or if you want to develop your intercultural teams
- **Equal Opportunities:**
When you work on providing equal opportunities for co-workers of different genders

Who am I

Ann Junk, born 1948

Independent consultant and trainer in areas of leadership and teamwork since 1988

Areas of main interest include:

Organizational development, individual and group counselling, training and intercultural co-operation, there is an emphasis on large companies in industrial and service sectors

Educational background: Clinical Psychology
Supervisor (BDP)

Education and Professional Experience:

- Editorial assistant and secretary for six years
- Therapeutic education in Behavioural, Client-Centered and Gestalt Psychotherapy (FPI)
- Employed and engaged as a freelance worker and consultant in non-profit-fields
- three years of further study (concurrent with professional activities) in Social Management
- Leadership of the project "Independent" (job placement) including development of project's concept
- Employed as trainer and consultant by an international trust, responsible for personal development and leadership training at every level

Further Education

Dialectic (R.Lay), Rhetoric (R. Ruhleder), Systemic Approach of Counseling (Prof. Fürstenfeld, Venice), Intervention skills for trainers (NTL-Inst., USA), Mediation (Prof. Salzer, Paris), Presentation Techniques, etc

What can I offer?

- My professional experience in different areas of responsibility and fields ensure wide acceptance.
- The high quality of my ongoing education ensures you up-to-date techniques.
- My business associates and participants in my seminars often comment, that I „get straight to the point“, and have understanding of people without becoming too involved.
- I live and work in two cultures (Germany and France), and this helps to enhance my acceptance in intercultural groups.
- I work in German, English and French and have experience in Africa, Asia and South-America
- My network of colleagues extend my experiences and range of consultants upon whom I can draw.

A list of my cooperative partners is available upon request

Some Responses of my Clients

workshops:

„You led us almost imperceptively; and you were still involved; you gave us opportunities to achieve results, of which we as a group could be proud.“

„I envy your patience and composure.“

„I was skeptical at the start, and didn't expect much from these three days; now I realize what we achieved“.

Trainings:

„I was impressed by the diversity of your methods.“

„ ... I would have never thought that one could laugh so much and have so much fun, and still work seriously and efficiently.“

„It became clear to me during our time, how much I devalued myself. For me it is the most important result, that I cease to do that“.

If you are interested, I would be happy to send you a copy of my interview from the company newspaper „dies & das“, n.10/92, from the Hamburg State Bank (Hamburgische Landesbank)

Firms for which I work include

Axel Springer AG, Hamburg, Berlin (publishing-house)

Behörde für Arbeit, Jugend und Soziales (administration)

Bildungszentrum Tannenfelde, Aukrug (education center)

Bremer Landesbank, Bremen (Bremen State Bank)

Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH, Eschborn (German Technical Co-operation, state-administration for development co-operation)

Deutsche Philips GmbH, Hamburg (trust for electronical goods)

Hamburg-Mannheimer Sachversicherung AG, Hamburg (insurance company)

Heinrich-Bauer-Verlag, Hamburg (publishing-house)

Hamburgische Landesbank, Hamburg (Hamburg State Bank)

Norddeutsche Landesbank, Hannover (North German State Bank)

Philip Morris GmbH, Berlin, München (cigaret manufacturer)

Rationalisierungskuratorium der Deutschen Wirtschaft, Hamburg, Düsseldorf, Kiel (German Centre for Business Education)

Studio Hamburg, Hamburg (film and television production)

Volksfürsorge Deutsche Lebensversicherung, Hamburg (insurance company)

Werkstatt für Umweltfreundliche Produkte, Hamburg (environmentally friendly goods)

3 M, Deutschland (innovative products and technologies) and others

Ann Junk (Deutschland)

Entwicklung

Personal-Training

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